

advancedOBC ■■■

fdg ■■■ consulting

INTERNATIONAL CONSULTING AND ADVISORY SERVICES



Our consultancy approach

A full-service partner for your core and digital transformation journey

Vision & Mission

To deliver our purpose and remain relevant to society, the firm has clearly defined its future state. While “digital society” is gaining speed, we will serve various needs build trust in the digital society through a quality-driven approach. It is the most critical foundation for our business.

Expert Consultant

Our technical skills, industry experience and knowledge of local markets worldwide help you become future-ready in every aspect of your business and every need. We bring you valuable insights to address critical risk and assurance issues across the globe.

Prove of valuable Consultancy

We, as technology specialists, will guide your organization through end-to-end redesign and modernization of your platforms to give rise to new capabilities and empower your business.

Creat Solution

We are implementing new technology to path the way for future business. We provide expert advice to businesses, like communication, problem-solving and management and technical consultancy on many levels.

Creative Idea

We blend a deep understanding of disruptive forces with industry experience to generate new ideas and products, new business models, and new relationships that can help transform organizations, positioning them to address their most pressing current and future challenges.





Professional Services Approach

From evolving customer expectations and emerging technologies to more nimble companies entering industries, businesses today are more at risk for disruption than ever before



Targets



Global Market



Create Ideas

Customer success driven

Good business leaders create a vision, articulate, passionate own & relentlessly drive it to fantastic completion.

Our main constituent is to create customer success to identify all challenges and provide tailored aligned processes and solutions to increase competitiveness and sustainability.



Creative Idea

Aligning current challenges with new visions and targets



Global challenges

We identify your technical processes to help you with a sustainable global market approach.



Business Report

Service-oriented on your business goals



Consultancy approach

Great things in business are never done by one person,
hey're done by a team of people

01.

Option One

We get partly involved

02.

Option Two

Responsibility for specific
BPI's and Processes

03.

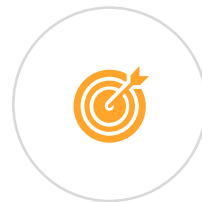
Option Three

Full involvement in larger-
scale changes

“If something is important enough, you do it even even the odds are not in your favour” E. M.



Leadership



Innovative ideas and grandiose vision are meaningless if not followed up by action. The flair and charisma so often associated with the visionary leadership style must be balanced by discipline, focus and a specific course of action.

Integrity



We are closing any gaps between intentions and actions, ensuring interactions with customers, employees, suppliers, investors and regulators are aligned with stated aims and purpose. And finally, we provide that organizationally, we always behave in an upstanding way.

Heiko Oldendorf

President & CEO
Advisory Consultant



CEO & Owner

Heiko Oldendorf

Experiences

international industry experience 25 years



international entrepreneur consultant and advisory 22 years



leadership as company owner 15 years



international experience EU and NAM 12 years



Awards: Dassault Systemes M&O solution selling,
Certified Single Source for Speed Sales



Consultant and Advisory
Services

Services



as is to be analyzing

Any improvement starts with identifying the as-is situation and listening to customer needs.



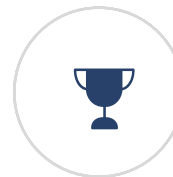
Digital Transformation

We help to shape your digital processes for your tailored needs.



Creative Solution

Please take advantage of our long-term international experiences.



Business Reward

Reducing the TCO is one of a direct impact on your business and sustainable success.

Consultant Infographic



Creat Creative Project



Great things in business are never done by one person, they're done by a team of people

Our clients take advantage of a journey of over 25 years in various industry domains and straight forward down the digital transformation road.

We use the latest tools, methodologies, technology and standards proven by global OEMs.

Consultant History

There are no secret to success, success is doing the things you should do



Since 2001



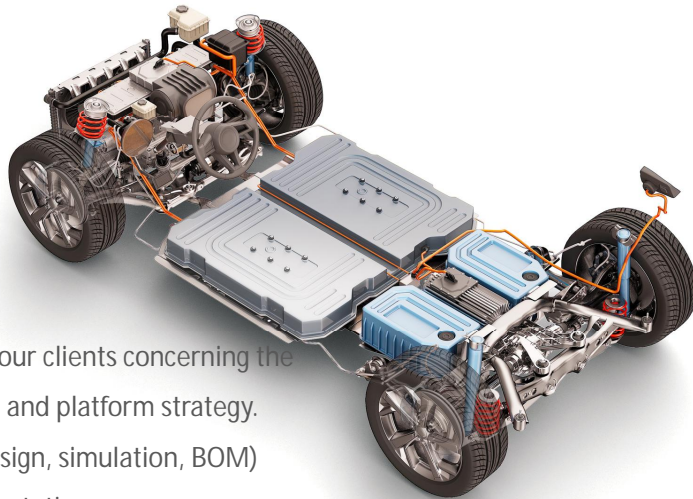
We are a strategic partner concerning the Volkswagen cooperation project and global 3rd party businesses. International advisory experience in a different business- and PLM domains.

- There are no secret to success, success is doing the things you should do

- We are proud to support the fastest and most significant global player.

Consultant History

There are no secret to success, success is doing the things you should do



- We advise our clients concerning the 3rd market and platform strategy.
 - PLM (design, simulation, BOM)
 - Implementation
 - technical- science and commercial Data exchange

2018 -present



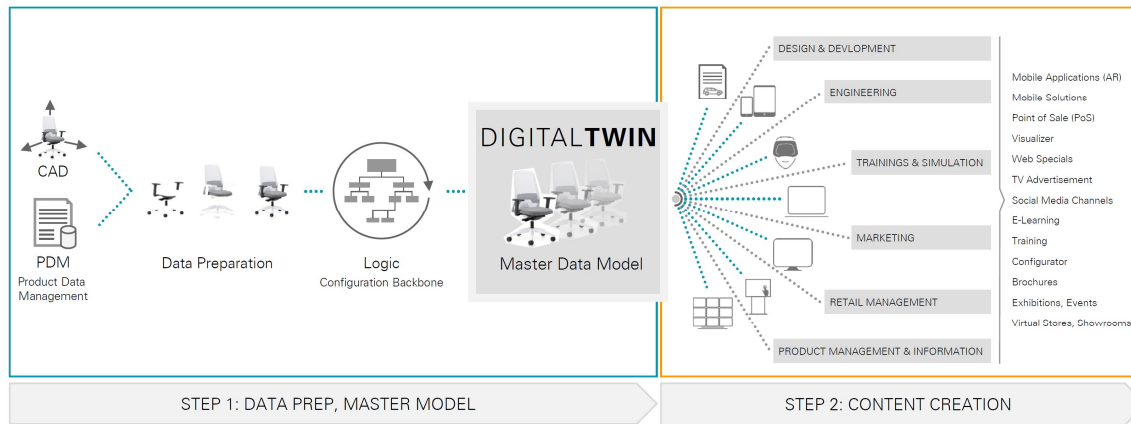
- We are a strategic partner concerning the Volkswagen cooperation project and global 3rd party businesses.

There are no secret to success, success is doing the things you should do

Some selections of past and ongoing projects

International technical Consulting in the domain of digital transformation, Product Lifecycle Management, global OEM projects and global collaboration.

- A new end to end digital media pipeline concerning the production of all 3D/2D digital content uses cases for Porsche AG Stuttgart After Sales department. (subcontracted by Mackevision Part of Accenture)



- Technical senior consulting Volkswagen global Ford alliance/cooperation projects, new commercial vehicles, and new electrical platform, connecting all the worldwide dots for data exchange, collaboration, alignments both organizations, lean processes design, communication point between technical IT/PLM team Volkswagen and Ford.

Projcets- and customer stories



Target Market

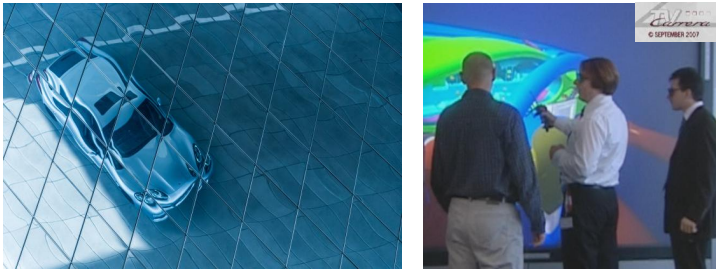


Happy Client

Some selections of past and ongoing projects

International technical Consulting in the domain of digital transformation, Product Lifecycle Management, global OEM projects and global collaboration.

- We have done various PLM implementation projects since the year 2000 on. Such as parametric tool and die design for Volkswagen and Mercedes. Furthermore, we worked as a critical partner for Porsche to implement new PLM and CAx strategies to improve the general parametric design.



- Sales and consultancy for new digital technologies such as Virtual Reality Meeting for global collaboration (Arthur) and Augmented Reality technology (Ameria). Achievements: new clients such as TUI Cruises, Abeking & Rasmussen etc.
- Dassault Systemes business partner (2012 – 2017 Germany/Canada) in the industrial equipment and Marine & offshore industry business development CANADA/USA
Establishing free d graphics sales and marketing organization dedicated to sale Dassault Systemes 3DEXPERIENCE solutions, a customer such as ORACLE Racing team and ARTEMIS Racing team Americas Cup,



Projcets- and customer stories



Target Market



Happy Client

Some selections of past and ongoing projects

International technical Consulting in the domain of digital transformation, Product Lifecycle Management, global OEM projects and global collaboration.

- Sales and technical consultancy for new digital technologies such as Virtual Reality Meeting for global collaboration (Arthur) and Augmented Reality technology (Ameria). Achievements: new clients such as TUI Cruises, Abeking & Rasmussen etc.



Projcets- and customer stories



Target Market



Happy Client

SWOT Analysis

Strength Consultant

01

as is and to be analysis

We are providing a business value assessment and general process analyzing.

02

Creative Solution

V- model engineering and Scrum.



SWOT Analysis

Weakness

We help to identify all potential factors which slow down your processes and time to market.

SWOT Analysis

Opportunity Consultant

01 Creative Business

02 Create Innovation

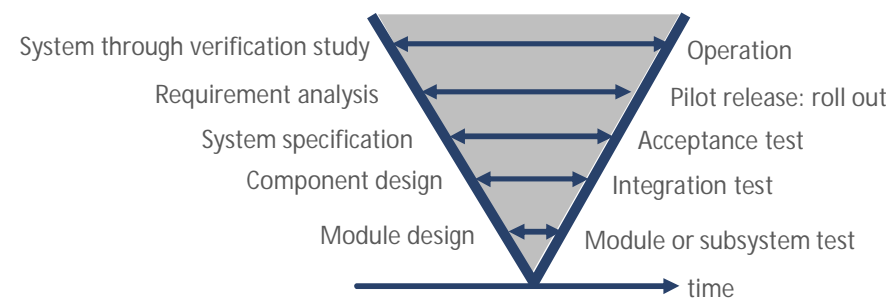
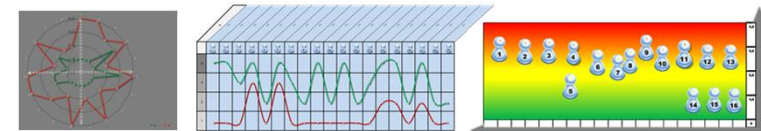




SWOT Analysis, Assessment and V- Model

Solve Threat Consultant

With our SWOT and Business Assessment analytic approach, we can identify the crucial areas for improvement.





Barry Choy
 Naval Architect, Managing Member, Choydesign LLC
 May 31, 2018, Barry was a client of Heiko's

Heiko's knowledgeable and diligent!



Arno Betz
 CAx Senior Consultant bei MBTech Group GmbH & Co. KGaA
 May 30, 2018, Heiko worked with Arno in the same group

Heiko Oldendorf was one of the first to develop and introduce innovative and enhanced Knowledge Based Engineering Methods and Solutions in CATIA V5 Kinematics. Further he adapted and finetuned this associative parametric and Knowledge Adviser-driven solutions in the field of Tool And Die - Design, especially for the automated and parametric design of Addenda Surfaces (among other Tasks)



Alex Davis
 Systems Design at Artemis Racing
 July 2, 2018, Alex was a client of Heiko's

Heiko is very responsive and willing to work through complex issues with patience. Much appreciate your ongoing support!



Daniel Nick
 Business Consultant bei Dassault Systemes
 June 1, 2018, Daniel worked with Heiko but at different companies

Ich habe Heiko Oldendorf als äusserst zielstrebigen Geschäftspartner, basierend auf einer umgänglichen Art und Weise, kennen gelernt. Ich wünsche ihm auf dem weiteren Weg viel Erfolg.
 Daniel Nick
 Dassault Systemes
 Business Consultant



Dirk Rittinghaus
 Senior Partner Manager bei Dassault Systemes Deutschland GmbH
 October 17, 2018, Dirk worked with Heiko but at different companies

I worked with Heiko since years at different customer cases together. His deep knowledge,skills in different industries and competence in new technologies helps me to convince our customers to be open for new projects. He was able with his consultative selling approach to create a win-win situation for all participants. Heiko is a loyal and faithful character so that I like to give my personal recommendation to work with him and his team.



Martha Cox
 Sales Manager
 July 6, 2018, Martha worked with Heiko but at different companies

Heiko is very driven to succeed and find the best solution for his customers. He is creative in his thinking and tries to solve complicated customer problems simply to the benefit of his customers. We worked together on a mission critical, high ROI solution for a cruise company and Heiko understood the technical aspects of the solution and facilitated access to the decision makers. Heiko is a valuable asset to any strategic discussions showing customer value.



Patricia Polizzi · 1st
 Founder & CEO Shopfluencers - Influencer Marketing Redefined | Ex-Head Startup-Autobahn 5G & Global Executive at Daimler
 January 20, 2019, Patricia worked with Heiko on the same team

I worked together with Heiko at the very beginning of his career as automotive designer where I gave him CAD training lessons in early CATIA version V4. His approach was as a motivated and quick learning person. He did help our design office to grow and to enter in new business areas such as CAx- training, support, implementation and consulting for automotive OEM's. ...see more



Christian Varnholt · 1st
 Engineering Products at Car.SW Org
 October 28, 2018, Heiko was Christian's client

Mr. Heiko Oldendorf is an excellent PLM consultant who has an outstanding process know-how in the different areas as well as a lot of knowledge about the technical architectures.

Our Gallery Professional

Entrepreneur always search for change, respond to it & exploits it as an opportunity



Target Market



Happy Client

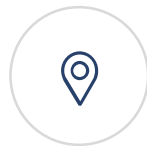


Portfolio

Certified and partnership

Get In Touch

Contact Us

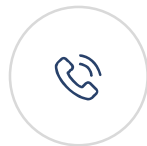


Our Address

Karl- Seckinger- Str. 42
D-76229 Karlsruhe



481 Walkerville Rd.
BOE 1J0 Walkerville NS



Get In Touch

0049-721-95944572

+1-778-919-3120



Follow Us

www.advanced-obc.com

www.fdg-consulting.ca





We are looking forward to working with you